

# International Engagement

## CompTIA Space Enterprise Council: International Marketplace Partnerships

*During 2019, the Space Enterprise Council created strong partnerships with Brazil, Chile, Australia, Argentina, and Mexico. The Space Enterprise Council has also taken initial steps to create similar partnerships with the UK, UAE, India, New Zealand, Columbia, Uruguay, Netherlands, and Poland. Several other countries are expected to be added to this list in 2020.*

### BRAZIL



The Space Enterprise Council has established itself as the focal point for US-Brazil space cooperation. We are the recognized US private sector lead, through our leadership role in the US-Brazil Defense Industry Dialogue Space Working Group. We have led two trade missions to Brazil and hosted the inaugural US-Brazil Space Summit. The Brazilian government has asked the Space Enterprise Council to provide feedback on their draft Space Law.

### CHILE



The Space Enterprise Council recently led a trade mission to Chile during which we met with leaders in the Chilean Air Force and the Ministries of Defense, Telecommunications, and Science & Technology. The Chileans are interested in significantly increasing G-to-G and private sector engagement with the United States. We will be engaging with the Chileans in 2020 on several fronts including policy engagement (including providing input on their space policy), a presence at their airshow FIDAE, and increased US-Chilean private sector discussions.

### AUSTRALIA



In October, the Space Enterprise Council, in collaboration with the Australian Space Agency, hosted the first ever US-Australia Space Summit breakfast. The breakfast was the initial step in creating the SEC as the focal point for engagement on US-Australian space issues and partnerships. A keynote address was provided by Karen Andrews, Australian Minister for Industry, Science, and Technology. The Australians are interested in having the SEC lead a trade mission to Australia in 2020.

## ARGENTINA



The Space Enterprise Council hosted a members-only briefing at the Argentina Embassy with the Argentine satellite company Satellogic. Several of our members expressed interest in partnering with Satellogic. The Argentines are interested in replicating our efforts in Brazil and scaling up US-Argentine space cooperation engagement.

## MEXICO



The Space Enterprise Council met with both the Science & Technology and Economic Counselors at the Mexican Embassy to discuss US-Mexico space cooperation. This led to a meeting with the new head of the Mexican Space Agency Deputy Assistant Secretary Salvador Landeros Ayala. Ayala has promised to work closely with the SEC to forge stronger US-Mexico space cooperation ties.

## FUTURE PARTNERSHIPS

CompTIA's Space Enterprise Council has also had initial discussions with the following countries:



COLOMBIA



INDIA



NETHERLANDS



NEW ZEALAND



POLAND



SOUTH AFRICA



UNITED ARAB  
EMIRATES



UNITED KINGDOM



URUGUAY