



Mark Alphonso
Business Development Manager

Mark Alphonso is a business development manager in the Integrated Missions Segment at L3Harris Technologies. Mr. Alphonso has over 30 years of program management and business development experience with communication solutions for DoD and Intelligence Community customers.

Mr. Alphonso joined L3Harris in 2007 and is responsible new business for space and nuclear command and control programs in the Cyber business area. He is currently leading the L3Harris campaign to provide agile cybersecurity solutions for the Space

Development Agency's proliferated LEO layered enterprise.

Previously, he has led new business development pursuits for L3Harris in the areas of crypto, key management, secure communications links and signal intelligence.

Before joining L3Harris, Mr. Alphonso was director of programs and business capture for DRS Technologies. In that leadership capacity Mr. Alphonso led a staff of program managers to develop winning proposal and execute complex communication system programs for weapon systems.

Mr. Alphonso has a BS degree in Electrical Engineering from the Penn State University and an MBA in Finance from Temple University.