



## Speaker Bios

### Conference Chairperson

#### **Joshua Fitzhugh, Vice President, Global Trade, Flex**

Josh Fitzhugh leads Flex's global trade function, a team of more than 150 full and part time trade practitioners supporting all aspects of Flex's global trade operations, including sanctions, import and export compliance, cross-border M&A, and trade strategy. Prior to joining Flex, Josh served as Vice President and Group Head of Trade Controls for BAE Systems plc based in the United Kingdom, where he led the trade function and managed BAE's trade compliance under consent agreements with the US Departments of State and Justice. In private practice Josh represented clients in trade compliance and national security matters before the US Departments of State, Commerce and Treasury, and in litigation at the federal district, appellate and US Supreme Court levels. Early in his career Josh worked on international trade and national security matters at the US Departments of Commerce and State.

### CompTIA

#### **Ken Montgomery, Vice President, International Trade Regulation & Compliance, CompTIA**

Ken Montgomery leads CompTIA's International Trade Regulation & Compliance (ITRC) Practice and is based in Washington, DC. The ITRC practice supports technology companies in complying with customs and export laws and regulations in the U.S. and major trading partner countries. Ken currently serves as the International Chamber of Commerce lead delegate at the World Customs Organization Harmonized System Committee and Review Subcommittee meetings in Brussels.

Prior to joining CompTIA, Ken was the Director, International Trade Regulation for TechAmerica and the American Electronics Association (AeA). During his career Ken has held engineering, management and consulting roles in the logistics and trade compliance organizations of leading technology companies including IBM, Amdahl and Hewlett-Packard. Ken is a Licensed U.S. Customs Broker. He received his bachelor's degree in Industrial Engineering from Purdue University, an MBA in International Business from Golden Gate University and a master's degree in International Customs Law and Administration from the University of Canberra, Australia.





**Juhi Tariq, Director, International Trade Regulation & Compliance, CompTIA**

Juhi Tariq is Director of the International Trade Regulation & Compliance Practice at CompTIA and is based in Washington, DC with a focus on advocacy for the Export Controls Committee. She is an international trade attorney and licensed U.S. Customs Broker specializing in export compliance matters and risk management. Prior to CompTIA, she worked at USAID's largest government contractor, Chemonics, on export monitoring and compliance with the Export Administration Regulations (EAR) and OFAC Sanctions. She also worked at Raytheon focusing on compliance with the International Traffic in Arms Regulations (ITAR). She received her bachelor's degree in International Relations at St. Edward's University in Austin, TX and a dual-degree JD/MA in Foreign Policy from American University Washington College of Law and American University School of International Service.

## Speakers

**Not Your Parents' Regulatory Update; a Regulatory Review of 2021-2022**

**Moderator: Alexandra Haney, (former) Senior Trade Counsel and Director, Flex**

Alexandra S. Haney was most recently Director and Senior Trade Counsel at Flex Ltd., leading the company's regulatory and policy initiatives on international trade. In that role, she provided counsel on some of the most challenging trade and supply chain issues relating to exports controls, sanctions, and customs compliance.

Ms. Haney has global and cross-functional experience implementing best-in-class trade compliance programs. Prior to joining Flex, Ms. Haney served as Global Trade Compliance Counsel at Facebook in San Francisco, CA and Group Export Control Counsel at BAE Systems plc in London, UK. Earlier in her career, Ms. Haney was a Senior Associate at PwC and supported international trade initiatives within the U.S. Department of Commerce, Office of the U.S. Trade Representative, and U.S. Attorney's Office for the District of Columbia. Ms. Haney graduated cum laude with her Juris Doctor from American University Washington College of Law and received her Bachelor of Arts with honors in International Studies from The University of Chicago. Ms. Haney is admitted to practice law in New York.

**Karen Bland, Head of Global Trade & Global Trade Counsel, HP Inc.**

Based in Washington, DC, Karen leads HP's worldwide team of trade compliance professionals and provides legal support on all aspects of customs/import and export laws and regulations applicable to HP's operations. Prior to joining HP Inc., Karen was the Group Head of Compliance for Ferguson plc (parent company to Ferguson Enterprises, Inc.) and Deputy General Counsel, Compliance for Ferguson Enterprises, Inc. In this dual- role, she managed the





global compliance program of the world's largest distributor of plumbing and construction products.

Karen has extensive experience in international trade. She was the General Counsel and Chief Export Compliance Officer for Measurement Specialties (now, TE Connectivity), a global manufacturer of sensors. At Measurement Specialties, she managed the day-to-day legal affairs of the company and designed and implemented the company's global trade compliance program. In addition, Karen has also served as the Vice President, International Affairs and Trade Counsel for The Society of the Plastics Industry, Inc. (SPI), the national trade association for the U.S. plastics industry, representing SPI as a member of the U.S. Industry Trade Advisory Committee for Chemicals, Pharmaceuticals, Health/Science Products and Services. As an attorney in the Office of Chief Counsel of the Import Administration, Department of Commerce, she advised the agency on enforcement of antidumping and countervailing duty laws, and at Akin Gump Straus Hauer & Feld, LLP, she advised clients on U.S. trade laws, policy, and WTO disputes.

Committed to community service, Karen is an active member of the Silver Spring Chapter of The Links, Incorporated, a national service organization, and the Montgomery County (MD) Alumnae Chapter of Delta Sigma Theta Sorority, Inc. She is currently the Vice President, Chapter Support for the Organization of Women in International Trade (OWIT), having served as OWIT President (2014-2016) and two terms as OWIT Vice President (2010-2014). She became active at OWIT executive level after serving as President of the OWIT Hampton Roads Chapter (2008-2010).

**Brian White, Senior Director, Customs and Trade Facilitation, Intel**

Brian White is the Senior Director of Customs and Trade Facilitation at Intel Corporation. He is responsible for leading a team of global customs and trade facilitation professionals to ensure barrier-free trade, while identifying strategic global customs opportunities, assessing risk, and advocating in government and industry forums.

Brian is a licensed U.S. Customs Broker with over 25 years of experience in global compliance and supply chain management. He has held leadership positions in multiple sectors including retail, consumer electronics, food, beverage and agriculture, and semiconductors. Companies include UPS, Gap, Williams-Sonoma, Del Monte, The J.M. Smucker Company, and now Intel Corporation.

He serves as the Trade Co-Chair for the 16<sup>th</sup> term of the Commercial Customs Operations Advisory Committee for the Department of Homeland Security and the US Department of Treasury. Brian also served as a cleared advisor to the Office of the United States Trade





Representative as an appointed member on the Industry Trade Advisory Committee for Customs Matters and Trade Facilitation.

**Michael DiPaula-Coyle, Head of International Trade Policy, IBM**

Michael DiPaula-Coyle serves as the Head of International Trade Policy at IBM, where he leads a global team that supports IBM business units on trade, investment and market access policies. In that role, he advises trade negotiators and regulators on trade and technology policy and previously represented IBM in a number of bilateral and multilateral negotiations, including the WTO Trade in Services Agreement (TiSA) and the Transatlantic Trade and Investment Partnership (TTIP).

Previously, Michael was based in Singapore, where he led IBM's Government & Regulatory Affairs function for ASEAN. Prior to joining IBM, Michael worked at the U.S. Chamber of Commerce, the world's largest business association. From 2004-2008, Michael served as a political appointee in the George W. Bush Administration, including as Chief of Staff at the International Trade Administration and as a Special Assistant and Policy Advisor at the Bureau of Industry and Security, where he helped develop, coordinate and implement national security policies regarding high-technology trade and dual-use export controls.

**Sanctions: The New Household Term**

**Moderator: Dan Fisher-Owens, Partner, Berliner, Corcoran & Rowe LLP**

Dan Fisher-Owens is a Partner at Berliner Corcoran & Rowe LLP in San Francisco, California, focusing on U.S. export controls and economic sanctions. His practice covers ITAR, EAR and nuclear export controls, as well as U.S. economic sanctions and antiboycott laws. He provides support on classification and commodity jurisdiction, export licensing, designing and auditing compliance systems, as well as voluntary disclosures, investigations and enforcement matters. His practice covers a wide range of industries, ranging from defense contractors to oil & gas, to medical devices, but with a particular concentration in the semiconductor manufacturing, software, and cloud computing sectors. While not an engineer, Dan enjoys digging into not just the legal complexities of export controls, but also the technical complexities of the products involved. Dan applies his experience as a translator (in his life before lawyering) to bridge communication gaps between those who "speak geek" and those who speak "Washingtonese." Dan holds a B.A. in History and Asian Studies from Dartmouth College, an M.A. in Islamic History from the University of Chicago, and a J.D. from Georgetown University.

**Keith Huffman, Chief Legal Counsel, Export Controls, SAP**

Keith Huffman is Chief Legal Counsel, Export Control US (Global) at SAP and based in the UK. In this role he serves as a primary legal advisor on U.S. export control and sanctions laws applicable to SAP's global activities. His responsibilities include adopting and implementing SAP



VIRTUAL EVENT

# 16th Annual CompTIA Global Trade Compliance Best Practices Conference

September 20 & 22, 2022

global corporate policies and strategies, helping manage SAP's global export control and sanctions compliance program, training stakeholders on export control and sanctions requirements, collaborating with SAP legal teams on contract negotiations and advising operations and compliance teams regarding U.S. export control and sanctions laws requirements.

Previously, Mr. Huffman was in private practice in London and Washington, D.C. for international law firms, and prior to this he worked in the U.S. Government, focusing on a wide array of foreign policy and international trade matters. Mr. Huffman graduated cum laude from Trinity College in Hartford, CT and received a law degree from Catholic University, Columbus School of Law.

## **John McKenzie, Partner, Baker & McKenzie LLP**

Mr. McKenzie's practice is focused on cross-border transactions and international trade regulation, including:

- Export Controls, Economic Sanctions Regulation, Customs and Import Regulation
- Integrated Corporate Compliance and Anti-Corruption Compliance: Advisory and Investigations
- International commercial and technology development and transfer transactions

Mr. McKenzie was articles editor at the Harvard Law Review from 1975-1976. Between college and law school Mr. McKenzie served in the Peace Corps in the northwestern mountains of Guatemala. He joined Baker & McKenzie in 1976. Since that time, he has worked in Baker & McKenzie offices in Caracas, Venezuela and Taipei, Taiwan, in addition to San Francisco.

For the past 40 years, Mr. McKenzie has arranged and chaired the annual Baker McKenzie Import/Export Conference, the leading international trade regulation and compliance conference in the West Coast of the United States.

## **Matt Bell, Senior Managing Director, Practice Leader of Export Controls, Sanctions & Trade**

Mr. Bell has spent the majority of his career building best-in-class compliance programs under intense government scrutiny including extensive experience working with the US Departments of Justice, Commerce, and Treasury as part of government investigations, civil and criminal settlements, and helping companies through the rigors of government-mandated audits and monitorships. Mr. Bell also has experience overseeing large and highly complex global investigations in some of the most challenging regions of the world.

Prior to FTI Consulting, Mr. Bell held senior legal and compliance positions in major multinational companies in the telecommunications and energy industries, including having served as a chief compliance officer, senior global anticorruption counsel, global trade compliance counsel, and regional compliance counsel for these organizations.





In addition to his JD, Matt also has a Master of Laws with dual concentrations in international trade and international finance.

### **GTC=EAR Part 7XY<sup>2</sup>: Solving for Complex Export Regulations**

#### **Moderator: Steve Brotherton, Principal, Global Export Controls & Sanctions Lead, KPMG**

Steven is a Principal in KPMG LLP's Export Controls & Sanctions practice located in San Francisco where he provides advice and operational solutions to domestic and foreign entities on export control and sanctions regulations, including the U.S. International Traffic in Arms Regulations ("ITAR"), Export Administration Regulations ("EAR"), and sanctions regulations administered by the Office of Foreign Assets Control ("OFAC").

Steven advises a wide variety of clients, ranging from Fortune 50 companies to mid-size companies and start-ups. He has extensive experience in developing solutions to complex export control and sanctions compliance issues, the design and implementation of compliance programs, investigations, audits, training, and innovative technology solutions.

He also served two terms on the U.S. Department of Commerce's Regulations and Procedures Technical Advisory Committee (RPTAC), which advises the U.S. Department of Commerce, Bureau of Industry and Security on export control regulation and policy.

#### **James Chik, Global Trade Compliance Manager, AMD**

James Chik joined Xilinx's (now AMD) Global Trade Compliance team in 2018 and is responsible for Xilinx's US import and export compliance operations as well as in supporting trade compliance matters across other regions. His primary focus, aside from daily import/export operations activities, are in the analysis of regulations, due diligence of companies and incidents, deemed export program, export licensing, developing trade compliance trainings and implementation of new compliance programs to meet changing regulations.

Prior to joining AMD/Xilinx, James had worked at 3Com/HP for 22 years, with roles in Finance, Business Development, IT and for the last 7 years, serving as the Deputy Compliance Officer for one of HP's China independent subsidiaries in covering the entity's trade and corporate compliance. Responsibilities in that role include reviewing intercompany technology transfers and implementing procedures and programs to align to HP policy, EAR and China regulations. James began his career as an aerospace engineer with NASA at Marshall Space Flight Center. He is graduate of University of California at Berkeley and has a MBA from University of Michigan.

#### **Christine McKenzie, Assistant General Counsel, Global Trade Services, TE Connectivity**

Christine McKenzie is Assistant General Counsel, Global Trade Services at TE Connectivity, where she provides a broad range of export, import and economic sanctions advice to TE businesses operating in a wide variety of industries. Additionally, she also leads the Americas



VIRTUAL EVENT

# 16th Annual CompTIA Global Trade Compliance Best Practices Conference

September 20 & 22, 2022

Export team which provides export operational support to businesses to ensure compliant transactions. Her trade practice has included compliance program development, internal investigations and other enforcement matters, transactional counseling, mergers and acquisitions, trade compliance audits, and advice on operational compliance.

Prior to being at TE Connectivity, Christine was the Director, Trade Compliance, Corporate Counsel at Incora aka Wesco Aircraft which is a leading, independent distributor and global provider of supply chain solutions for commercial aerospace and aftermarket, defense and space, and automotive manufacturing. During her time at Incora, Christine provided all trade-related advice to the company as well as managed its global trade compliance program and team.

Before Christine came to Incora, Christine worked at Emerson Electric Co. in St. Louis, which is where she started her trade compliance career right after graduating from Saint Louis University School of Law. Christine was at Emerson Electric for 11 years, where she became the Senior Counsel, Trade Compliance in the Corporate trade compliance function, where she provided a wide variety of support including training development, internal investigations and other enforcement matters, transactional counseling, mergers and acquisitions, trade compliance audits, and advice on operational compliance.

Christine is currently working remotely from her home in Los Angeles, California.

## **Regan Alberda, Corporate Counsel, Trade Compliance, Autodesk**

Regan Alberda is Senior Corporate Counsel for Trade Compliance at Autodesk, Inc. where she advises on export control and sanctions compliance, provides guidance on the trade compliance program and is part of the larger Compliance & Litigation team.

Prior to joining Autodesk, Regan was counsel at Arent Fox, LLP and previously held in-house counsel positions at Northrop Grumman and IBM. At Northrop Grumman, Regan supported the Information Systems Division with respect to ITAR and EAR compliance as well as corporate Global Trade Management. Regan was part of Trust and Compliance function within the Legal Department at IBM and was responsible for ethics and anticorruption investigations, employee compliance training and messaging, and the roll-out of an analytics tool for transaction assessments. Regan was also a policy analyst in the Chemical and Biological Controls Division at the Department of Commerce, Bureau of Industry and Security.

Regan graduated cum laude from the American University, Washington College of Law in 2002 and received her undergraduate degree in International Studies from American University.





While at Arent Fox, Regan was ranked by Legal 500 as a leader in the field of International Trade and was awarded the Albert E. Arent Pro Bono award for her work on a complex political asylum case.

### **Train Smart Not Hard: Advancing Beyond Click Through Training**

#### **Moderator: Tina Shaughnessy, Vice President and General Manager, Global Trade Controls, Panasonic**

Tina Shaughnessy is a Vice President and General Manager at Panasonic, leading the Global Trade Controls Department. Tina is based in Washington DC and brings over 15 years of experience across a wide spectrum of export, sanctions and customs compliance. Prior to joining Panasonic, Tina served as the Head of Global Trade for Varian Medical Systems and before that had several roles in the international trade compliance organization of General Electric. Her experience as a global trade leader and attorney includes compliance program development and deployment, operational compliance and transactional analysis, audits and assessments, investigation support and remedial action development.

Ms. Shaughnessy holds a JD from the University of Pennsylvania and a bachelor's degree from Georgetown University.

#### **Julio Fernandez, Head of Strategy, Policy & Training – Export Control and Customs, Siemens Healthineers**

Julio is Head of Strategy, Policy & Training – Export Control & Customs at Siemens Healthineers where he focuses on issues related to strategic planning, policy governance, and training development and deployment for the Export Control & Customs function. In this capacity, Julio leads the design, development, and deployment of trade compliance training initiatives for stakeholders globally. He also drives key change management and awareness communications on a variety of trade compliance topics.

Julio has been working in the trade compliance arena since 2003 and has a background in U.S. export controls and sanctions regulations, trade remedy proceedings, and compliance operations. He holds a B.A and M.A in International Relations from St. Mary's University in San Antonio.

#### **Mathilde Latour, Global Export Trade Counsel, Cisco**

Mathilde Latour is a seasoned export control specialist with professional experience from both the private and public sectors. Currently, Mathilde is a Global Export Trade Corporate Counsel in Cisco Systems under legal services, based in Paris. She holds leadership positions on export control issues in Digital Europe and AmCham EU. Prior to joining Cisco, she spent five years as a Desk Officer in charge of domestic and export controls of encryption items for the French





VIRTUAL EVENT

# 16th Annual CompTIA Global Trade Compliance Best Practices Conference

September 20 & 22, 2022

Cybersecurity Agency (ANSSI). As part of these responsibilities, she was France's Delegate to the Expert groups of the Wassenaar Arrangement and the EU Council. Before that, she started her career as an Export Control Officer in the French branch of Airbus Defence and Space. She also teaches seminars on encryption controls and has been a lecturer at the Paris-Saclay University from where she holds a master's degree in Space and telecommunications law.

## **Julie Gibbs, Director, BPE Global**

Julie has been working in the trade compliance and logistics industry since 1991. Since joining BPE Global in 2007, she has had a wide variety of experience in trade compliance strategy, policy, programs, tools and related project for companies of all sizes.

Julie has been a licensed customs broker with CBP since 1997. She possesses a thorough understanding of U.S. Customs and Border Protection Regulations, including country of origin, Customs valuation and HTS classification, Free Trade Agreements, Drawback and Importer Security Filings (ISF). She is armed with extensive knowledge of the U.S. Export Administration Regulations (EAR) including restricted party screening, sanctions/embargoes, deemed exports, classification, encryption, licensing, Automated Export System (AES) filings, and anti-boycott reporting. She is also experienced in classification and licensing under the International Arms in Trade Regulations (ITAR).

She specializes in the development and delivery of online and in-person trade compliance trainings.

Julie served on the board of WIT-NC for five years in the positions of Vice President, Treasurer and Programs Director. Julie holds an M.B.A. from Santa Clara University and a B.A. in Business Economics from U.C. Santa Barbara.

## **Comply with AI? Next Generation Tools for Compliance**

### **Moderator: Will Thrasher, Director, Krypt Business**

Will leads Krypt's Business Consulting Practice as well as the go-to-market strategy for Krypt's AI tools focused on global trade and supply chain. He has over 10 years of experience in the Trade Compliance Industry, and is a licensed customs broker. Will has experience leading global teams focused on Global Trade and International Logistics, as well as leading multiple GTM Software Implementations. He is passionate about marrying compliance and operational efficiency and specializes in building ROI business cases for global trade teams. Will is an active member and speaker with organizations like CompTIA and ICPA. Will is also a member of the Indiana State Advisory Committee for the United States Global Leadership Coalition (USGLC) where he advocates for policies and programs that promote global trade. In his free time, he enjoys spending time with his family, traveling, and playing golf as much as possible.





**Sarah O’Neal, Partner, Associate General Counsel, Global Trade, Microsoft**

Sarah is an experienced international trade lawyer, having served in both private practice and in-house roles throughout her career across a range of areas, including export and import controls, supply chain and digital security, customs, WTO and free trade agreements, anti-money laundering, antiboycott, and intellectual property trade remedies. She’s led the International Trade Legal teams for two of the Big Five tech companies, joining Microsoft’s partnership to lead its International Trade Legal team in November 2019. Prior to joining Microsoft, Sarah spent seven years building out and leading Amazon’s International Trade Legal team. Her in-house practice has included collaborating with key trade regulators and intergovernmental bodies on shared objectives, and standing up complex and innovative trade compliance solutions, in support of businesses and initiatives across the globe (digital products and services, cloud, augmented reality, robotics, drones, satellites in space, and a number of cross-border consumer e-commerce, supply chain and logistics models). Sarah was recruited in-house from White & Case’s international trade practice in Washington D.C. where she handled a broad spectrum of international trade legal matters for multinational corporate and foreign sovereign clients. Prior to her legal career, Sarah served as a Surface Warfare Officer in the U.S. Navy for four years leading sailor divisions deployed to the Persian Gulf and East Asia.

**Doug Whitman, Global Trade Compliance & GTS Global Process Lead, 3M**

As Director of Global Trade Compliance for 3M, Doug Whitman leads 3M’s Global Trade Compliance organization which manages the trade operations and compliance for over 130 companies in 69 countries. 3M’s trade compliance operations support a diverse portfolio of goods in 66 different chapters of the Harmonized Tariff Schedule and touches many different global regulations. The team leverages many supply chain and regulatory strategies including FTZs, bonded warehouses, multi-tiered sale transactions, IPR, duty drawback, FTAs, and duty suspensions and & exclusions to efficiently and cost effectively manage cross border transactions.

One of Doug’s areas of interest is in trade management software and technology where, in his a previous role, he led a co-innovation effort to bring new functionality to a leading GTM application. Doug is currently engaged with a co-innovation of Artificial Intelligence technology in the form of Machine Learning to automate different trade compliance applications - including HTS classification.

Prior to Joining 3M 22 years ago, Doug was a product owner for a Global Trade Management software company and has worked in the brokerage industry on strategic customer initiatives.

Doug is based out of St Paul, Minnesota. He is a licensed U.S. Customs Broker with over 30 years of experience in international trade and is active in several trade associations





**Clifton Roberts, Global Director, International Trade Group, Intel**

Clifton has been with Intel Corporation for over a decade and currently serves as a Director within the company's International Trade Group leading its Transformation & Collaboration Office. In this role, Clifton has had the opportunity to work with government officials from Canada, Mexico, Brazil, Estonia, Columbia, Vietnam, India, Malaysia, the US, and more. As the International Trade Group's chief storyteller, Clifton is keen to continue his work with similar agents of global change as it relates to global trade, the fuel of the world's digital economy.

Clifton is a published author outlining Intel's posture on a variety of subjects including export, customs, trade, and cross-border data altruism. Clifton is passionate about advancing social equality through participation and once met with former Attorney General Eric Holder to discuss Intel's commitment in confronting social justice inequities.

Also well-known for his animal and environmental rights activism, Clifton lives in Marysville, CA on ranch where he and his family care for nearly 20 horses.

**Dealing with the Elephant in the Room -- The growing impact of Social Responsibility, Imports and Forced Labor in the Global Workplace**

**Moderator: George Tuttle, Trade Attorney, Tuttle Law Offices**

George R. Tuttle, III is an attorney with the San Francisco Bay Area law firm of Tuttle Law. His practice, for the past 38 plus years, with emphasis is on Customs, international trade regulation, and export compliance matters for importers, exporters, brokers and forwarders. He has a wide range of experience in customs matters, including: customs duties, tariff classification, value, marking, and penalty cases involving such diverse products as electronics, textiles, and food products. He also works with companies on "other agency" compliance issues, such as TSCA, FDA and FCC, related to imported products. He assists importers, brokers, and exporters develop and implement trade compliance programs, participates in Customs' Importer Self Assessment (ISA) program, C-TPAT, and prepares for Focused Assessments and audits by CBP and other governmental agencies.

Mr. Tuttle is a contributing author for the ABA/Section on International Law publication: U.S. Customs: A Practitioner's Guide to Principles, Processes, and Procedures, 2nd Ed (2016), Chapter 2 (Clearing Customs: importation, entry, and liquidation) and Chapter 9 (Customs Audits); and the publication: United States Export Controls, 7th Ed., (Law Journal Press), Chapter 11, Foreign Trade Regulations and the Automated Export System (AES).

Mr. Tuttle has been speaker on Customs and Export matters for various trade and education groups, including PAEI, WIT-NC, AAEL, ICPA, NCBFFA and various West Coast Customs Brokers associations on numerous occasions.



VIRTUAL EVENT

# 16th Annual CompTIA Global Trade Compliance Best Practices Conference

September 20 & 22, 2022

## **Michael Nelson, Head of Legal – Americas, Trina Solar**

Mr. Nelson joined Trina Solar in 2013 and serves as its head of legal operations for the Americas region. Mr. Nelson supports the business operations of Trina from the importation through sale and delivery of Trina products to the end use customer. Mr. Nelson also supports the internal corporate day to day legal operations of Trina.

Founded in 1997, Trina Solar is mainly engaged in the research and development, production and sales of PV modules; power stations and system products; committing to lead the way in smart solar energy solutions for a net-zero future. By the end of the April 2022, Trina's cumulative shipments of PV modules have exceeded 100GW. In addition, Trina's downstream business includes solar PV project development, design, construction, operations and management, and one-stop system integration solutions for customers.

## **Cindy Deleon, Founder & Senior Trade Auditor, Deleon Trade LLC**

Cindy is founder of Deleon Trade LLC and Senior Trade Auditor. Cindy utilizes her audit experience to assist clients in strengthening internal control program to ensure U.S. Customs compliance and passing of focused assessments and customs audits. She works with clients to identify risks in import operations and develop compliance manuals and procedures. Cindy has prepared prior disclosure documentation and statistical samples using the same EZ-Quant software used by U.S. Customs, prepared transaction value reconciliations covering multiple types of value adjustments, prepared cost submissions and computed value reconciliations, and conducted comprehensive special trade program reviews in response to U.S. Customs inquiries. Her technical expertise of the U.S. Customs audit process has helped clients achieve favorable audit results.

Before starting her consulting career in 2007, Cindy served as a Senior Auditor and Assistant Field Director of U.S. Customs and Border Protection's Regulatory Audit Division in Chicago for 12 years. While working at U.S. Customs she conducted and supervised multiple focused assessment audits, quick response audits, fraud investigations, free trade agreement reviews, drawback audits, NAFTA audits, and prior disclosure reviews of Fortune 500 and midsize companies. In addition, she designed and led the mentoring and recruiting programs for the Chicago field office and conducted advanced training sessions on technical audit issues and special trade program audits. In addition, she has successfully completed multiple advanced Customs training courses including: Advanced Focused Assessments, Advanced Value, Quick Response Audits, Evaluating Internal Controls (a COSO/SOX based approach), Management Leadership, Advanced Fraud, and Advanced Statistical Sampling.

