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**Joint Council Call Meeting Notes**

*January 16, 2019*

*Recording Link:* [*https://www.comptia.org/communities/resources/comptia-joint-industry-advisory-council-kick-off-call-video---jan-16-2019*](https://www.comptia.org/communities/resources/comptia-joint-industry-advisory-council-kick-off-call-video---jan-16-2019)

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| ***Attendees:*** |  |

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| **Business Applications Advisory Council**Sandy Gray - RapidRatingsGavin Gamber - ConnectWiseTed Hulsy - DropboxKevin Layton - Data DynamixMatt Solomon - ID Agent**Blockchain Advisory Council**Jim Gitney - Winning Edge Group LLC / Group 50 - Co-ChairNeeraj Satija - Concordus Applications - Co-ChairDr. Paolo Tasca - UCL Centre for Blockchain Technology - Vice-ChairBob Callaway - Red HatGreg Forst - Go ImmutableKevin Leffew - StorjGeorge Mastoris - Winston & StrawnJeremy Ramos - Priatek / VendxorAdam Robyak - Dell**Channel Advisory Board**Ryan Walsh - Pax8 - Co-ChairRobert McFarlane - Sirius Computer Solutions - Co-ChairJason Bystrak - Axcient - Vice-ChairAaron Acker - SmartSource Inc.Kim Cesena - HPBrian Davis - Tech Data CorporationJuan Fernandez - ImageNet Consulting, LLCTony Francisco - CloudPlusGerman Gonzalez - CiscoCindy Herndon - RiverbedJames Hwang - NexusTekDavid Landsberger - TBISteve Mungall - RedHatEric Pinto - SocSoterTamara Prezak - Cyxtera**Drone Advisory Council**Adam Gittins - HTS Ag - Co-ChairDouglas Spotted Eagle - Sundance Media Group - Vice-ChairGrant Goldsmith - Roanoke Insurance GroupJoanne Leming - Base 11Joey Parker - Westwind Computer ProductsMatthew Satterley - AirMapJon Tull - Dronifi**Smart Cities Advisory Council**Tricia Shevlin - THINaër - Co-ChairRobert Forget - Aware360 - Vice-ChairBrandon Fuhr - Coolfire SolutionsErik Hromadka - Global Water TechnologiesScott Ingvoldstad - PanasonicJay Malin, Ph. D. - AGENT511Glenn Morris - BuildingDNADominic Papa - Institute for Digital Progress (iDP)**CompTIA Staff**Annette TaberChris PhillipsRob CosentinoKimaya Wentworth |  |

Agenda

* 2019 Mission and Objectives of CompTIA Advisory Councils
* Staff Introductions and Roles
* Introduce New Council Members
* Announce New Advisory Council Executive Board (ACEB)
* 2019 Dates for Face to Face Meetings
* Advisory Council Thought Leadership Content
* New Council Development
* Wrap up

2019 Mission and Objectives of CompTIA Advisory Councils

Annette Taber explained our new CompTIA Advisory Council Mission and Objective for 2019. There are as follows:

* Understand New and Emerging Technology Sectors
* Increase Awareness Through Development of Council Content
* Identify and Develop Industry Standards and Best Practices
* Drive Adoption of New and Emerging Technologies into Mainstream Business

Staff Introductions and Roles

Annette Taber, Chris Phillips and Kimaya Wentworth introduced themselves and gave a short overview of their duties and responsibilities.

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Kimaya “Maya” Wentworth

Specialist, Industry Relations

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Introduce New Council Members

Annette Taber introduced the entire 2019 Advisory Council Rosters, including having all new members on the call, give a short introduction and overview of their business. (new members **bold/red**)

Business Applications Advisory Council

Marc Haskelson - Compliancy Group LLC - *Co-Chair*
Nellie Scott - SAS - *Co-Chair*
Gavin Gamber - ConnectWise - *Vice Chair*
**Sandy Gray - RapidRatings**
Kevin Layton - Data Dynamix
**Crash Lowe - Strimo**
Evan Rice - Rev.io
**Matt Solomon - ID Agent**

Blockchain Advisory Council

**Jim Gitney - Winning Edge Group LLC / Group 50 -** *Co-Chair* **Neeraj Satija - Concordus Applications -** *Co-Chair* **Dr. Paolo Tasca - UCL Centre for Blockchain Technology -** *Vice-Chair* **Jim Brinksma - Black Python
Bob Callaway - Red Hat
Greg Forst - Go Immutable
Alex Godwin - Gladius
Kevin Leffew - Storj
George Mastoris - Winston & Strawn LLP
Luca Paterlini - Crowdcoin
Jeremy Ramos - Priatek / Vendxor
Adam Robyak - Dell
John Souza - Academy School Of Blockchain**

Channel Advisory Board

Ryan Walsh - Pax8 - *Co-Chair*
Robert McFarlane - Sirius Computer Solutions *- Co-Chair*
Jason Bystrak - Axcient - *Vice Chair*
Aaron Acker - SmartSource Inc.
Kirk Bohn - Arrow
**Kim Cesena - HP**Brian Davis - Tech Data Corporation
**Juan Fernandez - ImageNet Consulting, LLC**
Tony Francisco - CloudPlus
**German Gonzalez - Cisco**
Cindy Herndon - Riverbed
**James Hwang - NexusTek**

**David Landsberger - TBI
Raj Mallempati - Malwarebytes**
Chithrai Mani - InfoVision
Colleen McMillan - Gemalto
Jason McNew - Stronghold Cyber Security
Steve Mungall - RedHat
Tim Norman - STL Technology Partners
Nate Olsen - Insperity
Eric Pinto - SocSoter
Tamara Prezak - Cyxtera
Meg Toups - BlueSky IT Partners, LLC
Parker Zanios - IFS

Drone Advisory Council

Enrico Schaefer - Drone Law Pro - *Co-Chair*
Adam Gittins - HTS Ag - *Co-Chair*
Douglas Spotted Eagle - Sundance Media Group - *Vice-Chair*
**Ryan English - FLYMOTION**
Grant Goldsmith - Roanoke Insurance Group
Eric Jameson - Stampede Global
Sezen Jones (**Matthew Satterley** substitute) - AirMap
**Joanne Leming - Base 11**
Joey Parker - Westwind Computer Products
**Mario Rebello - DJI
Josh Roetzer - Unmanned Vehicle University**

(Annette Taber showcased a new member in the news, Ryan English, appearing on a local news channel, Fox13 regarding drones and safety/security)

Smart Cities Advisory Council

Robert Senatore - Data2Go Wireless - *Co-Chair*
Tricia Shevlin - THINaër - *Co-Chair*
Robert Forget - Aware360 - *Vice-Chair*
Terri Foudray - Rumble
Brandon Fuhr - Coolfire Solutions
Ron Harris - NOICE Industries
Erik Hromadka - Global Water Technologies
**Scott Ingvoldstad - Panasonic Corporation of North America
Jay Malin, Ph. D. - AGENT511**
Glenn Morris - BuildingDNA
**Dominic Papa - Institute for Digital Progress**
Amanda Roraff - Michigan Economic Development Corporation
**Tim Sylvester - Integrated Roadways**

Announce New Advisory Council Executive Board (ACEB)

Annette Taber introduced the new 2019 Advisory Council Executive Board, which is the Co-Chairs and Vice-Chairs from each of the five councils.

**BAAC**
Marc Haskelson - Compliancy Group LLC - Co-Chair
Nellie Scott - SAS - Co-Chair
Gavin Gamber - ConnectWise - Vice-Chair

**BCAC**
Jim Gitney - Winning Edge Group LLC / Group 50 - Co-Chair
Neeraj Satija - Concordus Applications - Co-Chair
Dr. Paolo Tasca - UCL Centre for Blockchain Technology - Vice-Chair

**CAB**
Ryan Walsh - Pax8 - Co-Chair
Robert McFarlane - Sirius Computer Solutions - Co-Chair
Jason Bystrak - Axcient - Vice Chair

**DRAC**
Enrico Schaefer - Drone Law Pro - Co-Chair
Adam Gittins - HTS Ag - Co-Chair
Douglas Spotted Eagle - Sundance Media Group - Vice-Chair

**SCAC**
Robert Senatore - Data2Go Wireless - Co-Chair
Tricia Shevlin - THINaër - Co-Chair
Robert Forget - Aware360 - Vice-Chair

2019 Dates for Face to Face Meetings

Annette Taber went over the dates, the structure and council member expectations for the 2019 face to face meetings. The dates of the meetings are as follows.

Spring Working Meeting @ CompTIA Communities & Councils Forum
Chicago, IL
March 11-13, 2019

Summer Working Meeting
Denver, CO
June 19-21, 2019

Joint Meeting @ ChannelCon19
Las Vegas, NV
August 5-7, 2019 (Meeting on Aug 5)

Year End Planning Meeting (YEPM)
Santa Ana Pueblo, NM (TBD)
October 21-23, 2019

Advisory Council Thought Leadership Content

Chris Phillips went over some of the 2018 highlights of Council Thought Leadership:

* Short Videos
* 17 Solution Provider Skills Needed for Smart Cities
* Word Clouds
* Podcasts
* The Buyers Journey
* Buyer Persona Templates
* UAS / Drone Standards & Best Practices
* Accelerators and Barriers to Adoption
* Webinars
* Panel Sessions

Chris went on to cover the output and goals of the Councils from their 2018 Year End Planning Meeting. The ideas mainly centered on continuation and expansion of 2018 projects. Councils 2019 projects as planned:

* BAAC - Identify and Attract new Business Applications to CompTIA & Playbook
* BCAC - Establish Goals/Objectives for 2019 & Blockchain Research / Standards & Best Practices, Lists
* CAB - 11 Steps of the Buyers Journey - Expansion
* DRAC - Research, Launch Standards, Part 107 Lite / HR 302
* SCAC - Top 10 Smart Cities Solutions Infographic & 17 Solution Provider Skills Needed - Expansion

New Council Development

Annette Taber discussed new council development for 2019. The UK Emerging Technology Advisory Council is still pending approval, and the Artifical Intelligence Advisory Council will be built out based on recruitment at several events throughout 2019.

* UK Emerging Technology Advisory Council (*Pending Approvals)*
	+ Take Efforts from US Councils, Drive through UK Community
	+ Drones, Blockchain, AI, IoT/Smart Cities, IT, Business Apps
* Artificial Intelligence Advisory Council
	+ A.I. Conference, April 2019 - NYC
	+ A.I. Summit, Sept 2019 - San Francisco
	+ A.I. Big Data, Nov 2019 - Santa Clara, CA
	+ On Going Recruitment for Q4 Launch

Wrap Up & Reminders

Annette Taber covered the 2019 Council Charity Giving Program, which gives each council $10,000 to donate to a worth tech-related charity. The time frame for discussion to give is from March through May 2019. Chris Phillips fielded a question regarding our CompTIA DC Fly-In, and encouraged members to attend. Annette reminded folks to register for the first Face to Face Meeting of the year at CompTIA’s Communities and Councils Forum, and adjourned the meeting.

Respectfully submitted by Chris Phillips, Director, Industry Advisory Councils, CompTIA