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**Joint Council Call Meeting Notes**

*January 16, 2019*

*Recording Link:* [*https://www.comptia.org/communities/resources/comptia-joint-industry-advisory-council-kick-off-call-video---jan-16-2019*](https://www.comptia.org/communities/resources/comptia-joint-industry-advisory-council-kick-off-call-video---jan-16-2019)

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| ***Attendees:*** |  |

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| **Business Applications Advisory Council**  Sandy Gray - RapidRatings  Gavin Gamber - ConnectWise  Ted Hulsy - Dropbox  Kevin Layton - Data Dynamix  Matt Solomon - ID Agent  **Blockchain Advisory Council**  Jim Gitney - Winning Edge Group LLC / Group 50 - Co-Chair  Neeraj Satija - Concordus Applications - Co-Chair  Dr. Paolo Tasca - UCL Centre for Blockchain Technology - Vice-Chair Bob Callaway - Red Hat  Greg Forst - Go Immutable  Kevin Leffew - Storj  George Mastoris - Winston & Strawn  Jeremy Ramos - Priatek / Vendxor  Adam Robyak - Dell  **Channel Advisory Board**  Ryan Walsh - Pax8 - Co-Chair  Robert McFarlane - Sirius Computer Solutions - Co-Chair  Jason Bystrak - Axcient - Vice-Chair  Aaron Acker - SmartSource Inc.  Kim Cesena - HP  Brian Davis - Tech Data Corporation  Juan Fernandez - ImageNet Consulting, LLC  Tony Francisco - CloudPlus  German Gonzalez - Cisco  Cindy Herndon - Riverbed  James Hwang - NexusTek  David Landsberger - TBI  Steve Mungall - RedHat  Eric Pinto - SocSoter  Tamara Prezak - Cyxtera  **Drone Advisory Council**  Adam Gittins - HTS Ag - Co-Chair  Douglas Spotted Eagle - Sundance Media Group - Vice-Chair  Grant Goldsmith - Roanoke Insurance Group  Joanne Leming - Base 11  Joey Parker - Westwind Computer Products  Matthew Satterley - AirMap  Jon Tull - Dronifi  **Smart Cities Advisory Council**  Tricia Shevlin - THINaër - Co-Chair  Robert Forget - Aware360 - Vice-Chair  Brandon Fuhr - Coolfire Solutions  Erik Hromadka - Global Water Technologies  Scott Ingvoldstad - Panasonic  Jay Malin, Ph. D. - AGENT511  Glenn Morris - BuildingDNA  Dominic Papa - Institute for Digital Progress (iDP)  **CompTIA Staff**  Annette Taber  Chris Phillips  Rob Cosentino  Kimaya Wentworth |  |

Agenda

* 2019 Mission and Objectives of CompTIA Advisory Councils
* Staff Introductions and Roles
* Introduce New Council Members
* Announce New Advisory Council Executive Board (ACEB)
* 2019 Dates for Face to Face Meetings
* Advisory Council Thought Leadership Content
* New Council Development
* Wrap up

2019 Mission and Objectives of CompTIA Advisory Councils

Annette Taber explained our new CompTIA Advisory Council Mission and Objective for 2019. There are as follows:

* Understand New and Emerging Technology Sectors
* Increase Awareness Through Development of Council Content
* Identify and Develop Industry Standards and Best Practices
* Drive Adoption of New and Emerging Technologies into Mainstream Business

Staff Introductions and Roles

Annette Taber, Chris Phillips and Kimaya Wentworth introduced themselves and gave a short overview of their duties and responsibilities.

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Kimaya “Maya” Wentworth

Specialist, Industry Relations

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Introduce New Council Members

Annette Taber introduced the entire 2019 Advisory Council Rosters, including having all new members on the call, give a short introduction and overview of their business. (new members **bold/red**)

Business Applications Advisory Council

Marc Haskelson - Compliancy Group LLC - *Co-Chair*   
Nellie Scott - SAS - *Co-Chair*  
Gavin Gamber - ConnectWise - *Vice Chair*   
**Sandy Gray - RapidRatings**  
Kevin Layton - Data Dynamix  
**Crash Lowe - Strimo**  
Evan Rice - Rev.io  
**Matt Solomon - ID Agent**

Blockchain Advisory Council

**Jim Gitney - Winning Edge Group LLC / Group 50 -** *Co-Chair* **Neeraj Satija - Concordus Applications -** *Co-Chair* **Dr. Paolo Tasca - UCL Centre for Blockchain Technology -** *Vice-Chair* **Jim Brinksma - Black Python  
Bob Callaway - Red Hat  
Greg Forst - Go Immutable  
Alex Godwin - Gladius  
Kevin Leffew - Storj  
George Mastoris - Winston & Strawn LLP  
Luca Paterlini - Crowdcoin  
Jeremy Ramos - Priatek / Vendxor  
Adam Robyak - Dell  
John Souza - Academy School Of Blockchain**

Channel Advisory Board

Ryan Walsh - Pax8 - *Co-Chair*  
Robert McFarlane - Sirius Computer Solutions *- Co-Chair*  
Jason Bystrak - Axcient - *Vice Chair*   
Aaron Acker - SmartSource Inc.  
Kirk Bohn - Arrow  
**Kim Cesena - HP**Brian Davis - Tech Data Corporation  
**Juan Fernandez - ImageNet Consulting, LLC**   
Tony Francisco - CloudPlus  
**German Gonzalez - Cisco**  
Cindy Herndon - Riverbed  
**James Hwang - NexusTek**

**David Landsberger - TBI  
Raj Mallempati - Malwarebytes**  
Chithrai Mani - InfoVision  
Colleen McMillan - Gemalto  
Jason McNew - Stronghold Cyber Security  
Steve Mungall - RedHat  
Tim Norman - STL Technology Partners  
Nate Olsen - Insperity  
Eric Pinto - SocSoter  
Tamara Prezak - Cyxtera  
Meg Toups - BlueSky IT Partners, LLC  
Parker Zanios - IFS

Drone Advisory Council

Enrico Schaefer - Drone Law Pro - *Co-Chair*  
Adam Gittins - HTS Ag - *Co-Chair*  
Douglas Spotted Eagle - Sundance Media Group - *Vice-Chair*  
**Ryan English - FLYMOTION**  
Grant Goldsmith - Roanoke Insurance Group  
Eric Jameson - Stampede Global  
Sezen Jones (**Matthew Satterley** substitute) - AirMap  
**Joanne Leming - Base 11**  
Joey Parker - Westwind Computer Products  
**Mario Rebello - DJI  
Josh Roetzer - Unmanned Vehicle University**

(Annette Taber showcased a new member in the news, Ryan English, appearing on a local news channel, Fox13 regarding drones and safety/security)

Smart Cities Advisory Council

Robert Senatore - Data2Go Wireless - *Co-Chair*  
Tricia Shevlin - THINaër - *Co-Chair*  
Robert Forget - Aware360 - *Vice-Chair*  
Terri Foudray - Rumble  
Brandon Fuhr - Coolfire Solutions  
Ron Harris - NOICE Industries  
Erik Hromadka - Global Water Technologies  
**Scott Ingvoldstad - Panasonic Corporation of North America  
Jay Malin, Ph. D. - AGENT511**  
Glenn Morris - BuildingDNA  
**Dominic Papa - Institute for Digital Progress**  
Amanda Roraff - Michigan Economic Development Corporation  
**Tim Sylvester - Integrated Roadways**

Announce New Advisory Council Executive Board (ACEB)

Annette Taber introduced the new 2019 Advisory Council Executive Board, which is the Co-Chairs and Vice-Chairs from each of the five councils.

**BAAC**  
Marc Haskelson - Compliancy Group LLC - Co-Chair   
Nellie Scott - SAS - Co-Chair  
Gavin Gamber - ConnectWise - Vice-Chair

**BCAC**  
Jim Gitney - Winning Edge Group LLC / Group 50 - Co-Chair  
Neeraj Satija - Concordus Applications - Co-Chair  
Dr. Paolo Tasca - UCL Centre for Blockchain Technology - Vice-Chair   
  
**CAB**  
Ryan Walsh - Pax8 - Co-Chair  
Robert McFarlane - Sirius Computer Solutions - Co-Chair  
Jason Bystrak - Axcient - Vice Chair

**DRAC**  
Enrico Schaefer - Drone Law Pro - Co-Chair  
Adam Gittins - HTS Ag - Co-Chair  
Douglas Spotted Eagle - Sundance Media Group - Vice-Chair   
  
**SCAC**  
Robert Senatore - Data2Go Wireless - Co-Chair  
Tricia Shevlin - THINaër - Co-Chair  
Robert Forget - Aware360 - Vice-Chair

2019 Dates for Face to Face Meetings

Annette Taber went over the dates, the structure and council member expectations for the 2019 face to face meetings. The dates of the meetings are as follows.

Spring Working Meeting @ CompTIA Communities & Councils Forum  
Chicago, IL  
March 11-13, 2019

Summer Working Meeting  
Denver, CO  
June 19-21, 2019

Joint Meeting @ ChannelCon19  
Las Vegas, NV  
August 5-7, 2019 (Meeting on Aug 5)

Year End Planning Meeting (YEPM)   
Santa Ana Pueblo, NM (TBD)  
October 21-23, 2019

Advisory Council Thought Leadership Content

Chris Phillips went over some of the 2018 highlights of Council Thought Leadership:

* Short Videos
* 17 Solution Provider Skills Needed for Smart Cities
* Word Clouds
* Podcasts
* The Buyers Journey
* Buyer Persona Templates
* UAS / Drone Standards & Best Practices
* Accelerators and Barriers to Adoption
* Webinars
* Panel Sessions

Chris went on to cover the output and goals of the Councils from their 2018 Year End Planning Meeting. The ideas mainly centered on continuation and expansion of 2018 projects. Councils 2019 projects as planned:

* BAAC - Identify and Attract new Business Applications to CompTIA & Playbook
* BCAC - Establish Goals/Objectives for 2019 & Blockchain Research / Standards & Best Practices, Lists
* CAB - 11 Steps of the Buyers Journey - Expansion
* DRAC - Research, Launch Standards, Part 107 Lite / HR 302
* SCAC - Top 10 Smart Cities Solutions Infographic & 17 Solution Provider Skills Needed - Expansion

New Council Development

Annette Taber discussed new council development for 2019. The UK Emerging Technology Advisory Council is still pending approval, and the Artifical Intelligence Advisory Council will be built out based on recruitment at several events throughout 2019.

* UK Emerging Technology Advisory Council (*Pending Approvals)*
  + Take Efforts from US Councils, Drive through UK Community
  + Drones, Blockchain, AI, IoT/Smart Cities, IT, Business Apps
* Artificial Intelligence Advisory Council
  + A.I. Conference, April 2019 - NYC
  + A.I. Summit, Sept 2019 - San Francisco
  + A.I. Big Data, Nov 2019 - Santa Clara, CA
  + On Going Recruitment for Q4 Launch

Wrap Up & Reminders

Annette Taber covered the 2019 Council Charity Giving Program, which gives each council $10,000 to donate to a worth tech-related charity. The time frame for discussion to give is from March through May 2019. Chris Phillips fielded a question regarding our CompTIA DC Fly-In, and encouraged members to attend. Annette reminded folks to register for the first Face to Face Meeting of the year at CompTIA’s Communities and Councils Forum, and adjourned the meeting.

Respectfully submitted by Chris Phillips, Director, Industry Advisory Councils, CompTIA